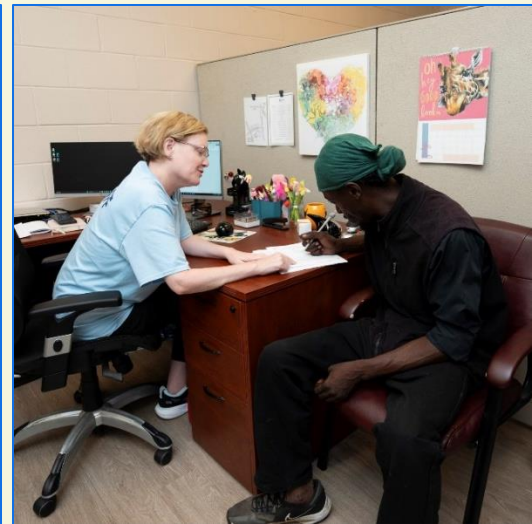
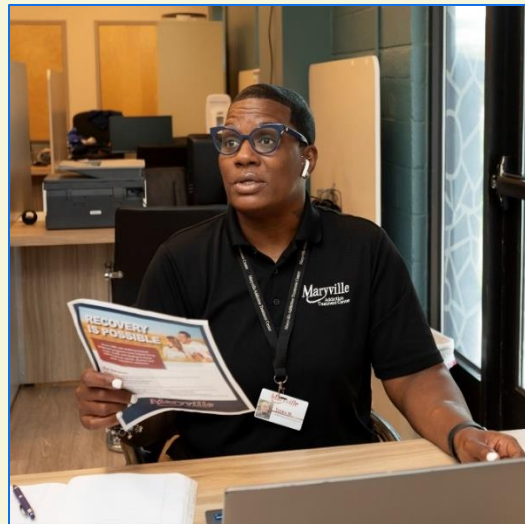




Annual Report 2022



Welcome to Joseph's House
and Thank You for learning about the Guests we help



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*Thank you to **Ed Savaria** for photography support for this report.*



Day Safety Monitor John Fleming welcomes guests at Joseph’s House. He frequently hands out lunch bags to community members and tells them about the services and amenities they’ll find inside.

From the desk of the Board Chairman

Dear Friend,

I want to sincerely thank you for supporting Joseph's House over the past year or more. We truly appreciate how highly you value the need to provide care and build stable futures for people experiencing homelessness in our communities.

This is the purpose of Joseph's House, and we are grateful that you've placed your confidence in us.

Joseph's House is dependent upon the volunteerism and donations of others, including you. To maintain your trust and loyalty, we conduct our operation and ourselves with utmost legitimacy, integrity, and steadfast conviction for our mission.

I want to reassure you personally of our commitment to:

- Being responsible with the funds given to us by our generous benefactors
- Making the right, caring decisions for our guests
- Representing your name in good faith
- Continuously growing and fortifying our staff.



Contained in this Annual Report, you'll find further proof of our conviction and, I believe, inspiration through our success.

You also have my open invitation to visit us or ask questions should you ever want to get to know us on a deeper level or to understand more fully the experience of homelessness.

Sincerest Regard,

Bill Slaven



Hello from the Executive Director

To those of you who've already given me a warm welcome, thank you so much for your support. I'm very happy to be part of the Joseph's House family!

For a long time, I have been passionate about supporting people experiencing homelessness, and I believe in the Strategic Plan of Joseph's House to care for and support our guests while also addressing the root causes of homelessness.

I'm looking forward to meeting and collaborating with more Joseph's House supporters: our funds and grants providers, community leaders, business and faith community partners, volunteers and donors.

I believe together we can create a transformative journey for the men and women who walk through our doors in desperate need of a second chance in life.

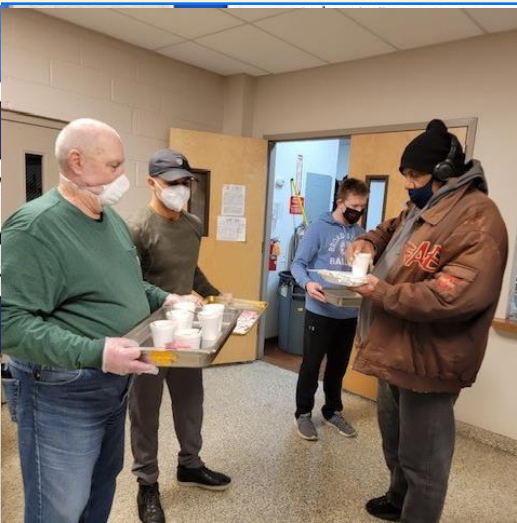
Kindly,

Colandra Coleman



Colandra often takes time to talk with guests, staff, and volunteers.

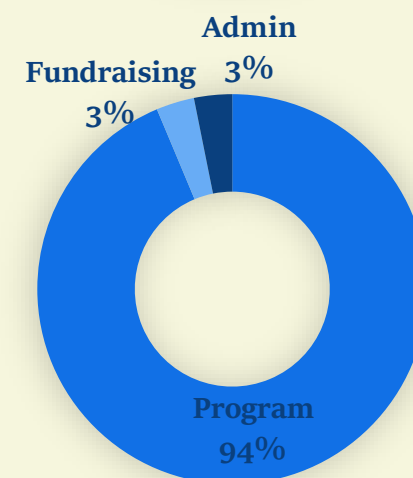
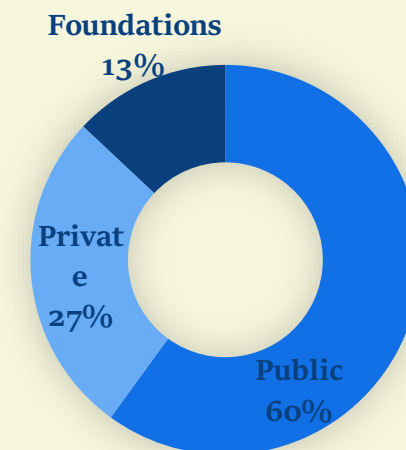




FINANCIAL REPORT

January 1, 2022 – December 31, 2022

Revenue	Operating Activities			
		2020	2021	2022
Private (individuals, businesses)	\$	461,239	595,858	581,597
Public / Government Grants	\$	951,915	1,189,468 *	1,320,276
Foundations	\$	437,915	422,315	279,342
	\$	1,851,069	2,207,641	2,181,215
Expenses				
Program	\$	1,212,428	1,242,656	1,572,976
Fundraising	\$	62,002	110,450	45,296
General & Administrative	\$	173,770	162,502	46,336
Depreciation	\$	86,833	92,804	103,603
Interest	\$	19,927	7,333	--
	\$	1,554,960	1,615,745	1,768,211
Change in Net Assets	\$	296,109	591,896 *	413,004



Financial Condition: At December 31, 2022, total assets were \$4,322,666 (including \$827,016 cash), total liabilities were \$662,599 (including \$602,908 of debt eligible for forgiveness per NJDCA) and net assets of \$3,660,067.

* Includes effect of PPP2 loan proceeds of \$217,195 as revenue since same amount was forgiven.



2022 OPERATING STATISTICS

Night Services



1,364 guests

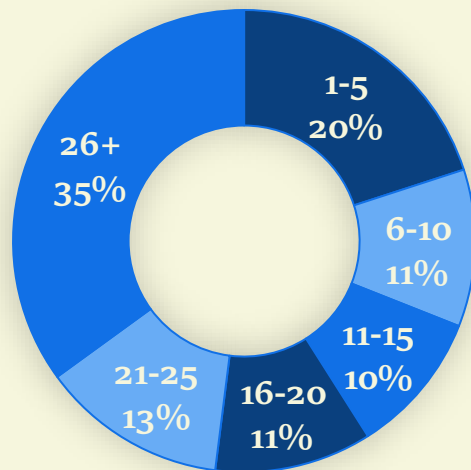


68 nightly avg.



50K+ meals
(9pm & 5:30am)

Night Stays



Day Services



5,073 guests



67 daily avg.



25K+ meals
(11:30am)

Referrals

- 869 Medical
- 218 Housing
- 157 Legal
- 136 Social Services
- 113 Employment
- 95 Mental Health
- 90 Addiction
- 68 Social Security
- 46 State Health Insurance
- 22 Veterans Programs



2022 OPERATING STATISTICS

Gender

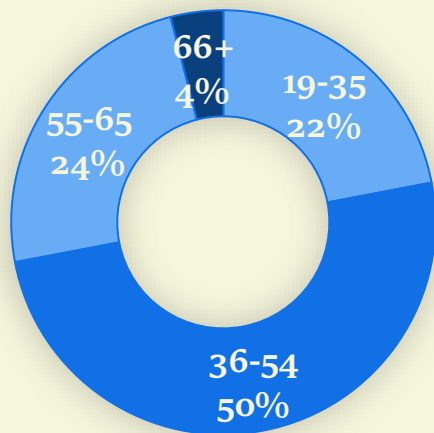


78% male

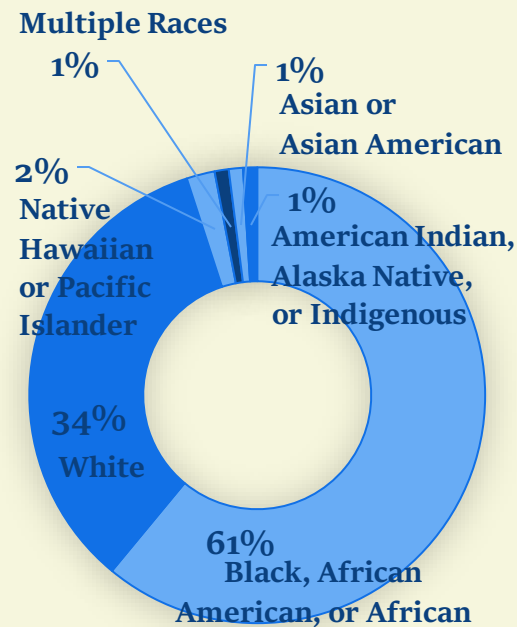


22% female

Age



Race



Ethnicity



90% Non-Hispanic/Latino



10% Hispanic/Latino

Board Members and Officers

- William M. Slaven, Chairman
- Ed Borden, Vice-Chairman
- Erin Hadden
- Patrick Hurley
- Fr. Michael McCue
- Pilar Hogan Closkey – Dec 2010-May 2022
- Justin Capozzi – Mar 2017-Sep 2022
- John Klein – Dec 2010-Dec 2022
- Dominic Vallone – Dec 2010-Dec 2022
- Kyle Johnson – Jan 2016-Feb 2023



“Joseph’s House, which receives both private and public funding, is secular, inclusive, and open to all. We never ask about a guest’s religion, background, or sexual orientation. However, the founders and staff of Joseph’s House do have a Catholic presence, for that’s where the focus on chronic homelessness comes in. We’re following the Catholic social teaching that says we are to give preferential option for the poor.”

– John Klein, retired Executive Director and former Board member



Board Spotlights



JOHN KLEIN

Alongside Msgr. Bob McDermott, John launched Joseph’s House in 2010 as a temporary facility that offered food and shelter during winter months.

Two years later as Executive Director, John moved Joseph’s House to its current location, with cots (rather than floor pads) and year-round operations.

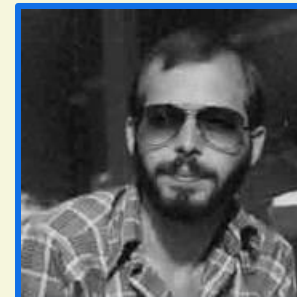
Next John brought to fruition his vision for day services with case management, employment services, and a health clinic.

Then in 2019, John announced plans to expand Joseph’s House into adjoining space to welcome even more guests, and offer dining and storage space.

John then transitioned from executive director to board member, where he shared the knowledge he’d gained on the issue of homelessness and was a strong advocate of the right programs for our guests.

“John’s involvement on the board at Joseph’s House was part of our success. His spirituality and compassion have been a driving force in all he does. He is a good person who speaks, acts, and stands up for the truth.”

- Bill Slaven, Chairman



DOM VALLONE

Another soldier in the army of Msgr. Bob McDermott, Dom was the first Joseph’s House Board Chair.

He set out on his mission in 1976 after hearing a presentation by Mother Teresa that would change his life. Next, he and three other young Camden residents formed the Cathedral Kitchen with the goal of helping the hungry of Camden.

After that came the vision of Joseph’s House, and Dominic was there. He was an active board member from the early days until December 2022. In that time, he held many roles, including chairperson and volunteer. Dom is presently active on the facilities committee.

Dominic has always had a compassion for those experiencing homelessness. Joseph’s House is grateful for his expertise and love for our mission.

“In 2009, Father Bob suggested we add Dominic to our ‘gang of thinkers.’ Dom was clear that he would help but did not want to get too involved, which was evident when he became our first Board Chair and stayed until 2022!”

- Bill Slaven, Chairman

Current Staff

- Marlin Brooks
- Dajana Chism-Lindsey
- Patricia Clark
- Colandra Coleman
- Brenda Colon
- Thomas Danao
- Patrick Derrickson
- Shawn Early
- John Fleming
- Jazmine Gonzalez
- Lakeisha Graham
- Sandra Hannah
- Liz Holmes
- John Klein
- Lashawnda Lewis
- Ernest 'Radio' Lindsay
- Kevin Moran
- Carole Parker
- Mary Rodriguez
- Jarena Santiago
- Darryl Sewell
- Misty Sparks
- Amy Sperling
- Eugene Tompkins
- Kimberly Turner
- Charles Waugh



Development Committee

- Colandra Coleman
- Patrick Derrickson
- Eric Fischgrund
- S. Maggie Gannon, OSF
- Erin Hadden
- Patrick Hurley
- Kevin Moran
- Phyllis Sanders
- Joanne Vencius

Events Sub-Committee

- Tanya Adeshile
- Jim Catrambone
- Pete Dunn
- Erin Hadden
- William Harden
- Jennifer LaRosa
- Kevin Moran
- Phyllis Sanders
- Jim Steinitz
- Ally Stratton



2022 Annual 5K Run/Walk Fundraiser

Development Committee Monthly Meeting



Joseph's House of Camden



Joanne Vencius (she/her)



Maggie Gannon



phyllis sanders



Erin Hadden



Patrick Hurley

Homelessness in America

Every year, the **U.S. Department of Housing and Urban Development (HUD)** oversees the **Point-In-Time** count across the last 10 days of January. As of the 2022 count: **582,462**

Individuals* were experiencing homelessness

a relatively flat number (+.3%) from 2020

~30% of those are experiencing **chronic homelessness**

they've been without homes for more than 12 months or have experienced periods of homelessness over the past three months

60% are **sheltered** in facilities

40% are **unsheltered**

The percentages of both are growing:

- Chronic – **up 16%** over the past two years
- Unsheltered – **up 3%** (up 5% among women and girls)

* $\sim\frac{1}{4}$ of individuals are part of a family with children

National



25-40% substance abuse disorder



25% mental illness



Stats for both are higher in those experiencing chronic homelessness

New Jersey



8,752 total unhoused



-1% change since 2019



17% in chronic homelessness

2022 Point-In-Time

U.S. Department of Housing and Urban Development (HUD)

Age



60% male

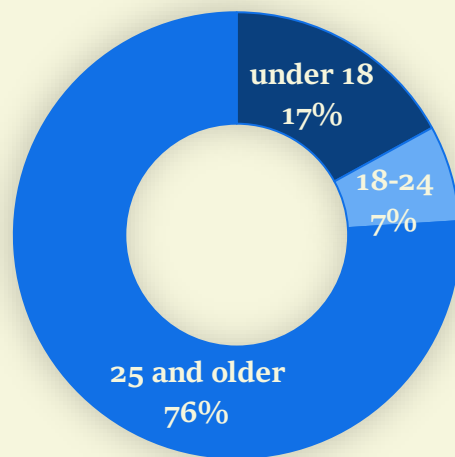


38% female

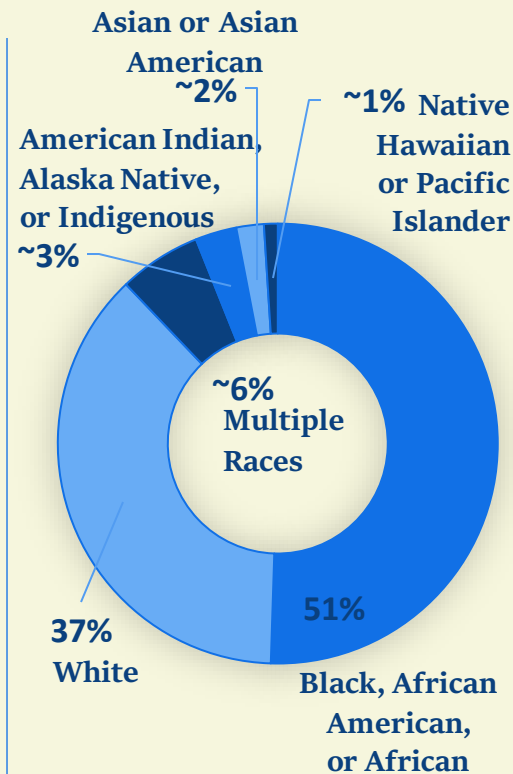


~2% transgender/
non-binary/
questioning

Gender



Race



Ethnicity



76% Non-Hispanic/Latino



24% Hispanic/Latino

The Stewardship of Joseph's House

A responsibility to build a strong organization that operates with integrity

You have chosen to support Joseph's House because you believe, as we do, in the mission to help people experiencing homelessness gain stability and control of their lives.

These are the goals of our strategy:



Outreach



Shelter



Services



Housing

So that you remain proud to be associated with our organization, we want to assure you of our commitment to serve the public need by operating Joseph's House with the greatest integrity. We promise to:



Uphold our Core Values



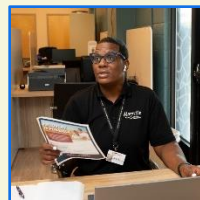
Act responsibly with our capital



Seek new supporters



Conduct pertinent onsite services and programs



Make discretionary decisions that fulfill or exceed our goals



Grow and strengthen our staff and Board

The Stewardship of Joseph's House

Each of these commitments is as important to our guests and communities as it is to you. And as a Joseph's House supporter, you want to see the impact of your gifts or actions – the difference you have helped us make in this community.

Here is a more personal look at how we turned the money you helped us collect in 2022 into success stories for our guests and community.



Public & Government Funds



Business & Faith Community Partners



Foundations, Trusts & Grants



Special Events & Fundraisers

Public & Government Funds

Q. How do local, state, and federal governments allocate money to non-profits?

- A. Just like they do for paid services/purchases, a government entity will announce a Request For Proposal, looking for a vendor to provide a charitable service.

After the entity collects and reviews all the proposals submitted by the non-profits, they will grant the funds to one or more and collaborate with them as needed.

At Joseph's House, our practice has always been to ask for just the funding we need – no more, no less.

Our accomplishments over the past decade speak for themselves. We have proven our ability to make ends meet while also contributing to operational growth and return-to-housing success for our guests.

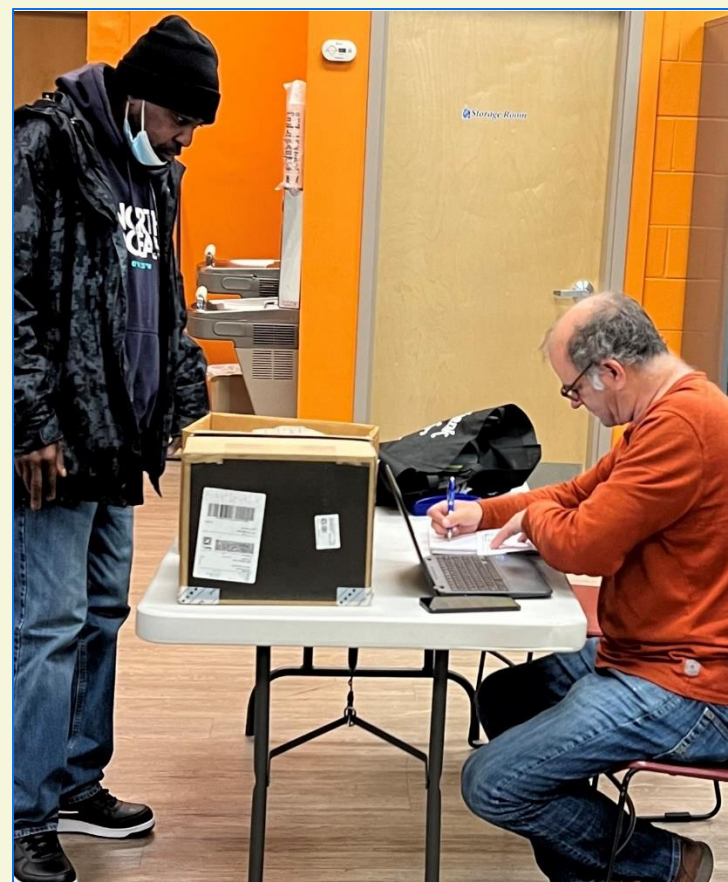
But we also maintain a skilled and experienced staff, so we are smart about how we divvy up the money we receive.

Until early 2023, Joseph's House did not receive any government money that we didn't apply for.

What's changed? PROVEN COMMITMENT AND RESULTS

Our results shine brightly in the government reports we're required to submit:

- How close to capacity we are operating
- The kinds of support services we are offering
- How many guests receive case management
- What the outcomes are for our guests



These days government agencies are asking us, "How would you use a few more dollars?"

Public & Government Funds

NJ DEPARTMENT OF COMMUNITY AFFAIRS (DCA)

Over the years, the DCA has provided funds for facility upgrades including heating, air conditioning, roofing, windows, and restroom renovations.

Most recently, we invested the capital coming from DCA into secure fencing and gates, exterior paint and waterproofing, and marquee and canopy.

“These upgrades not only add value to our property and increase the safety of our guests and staff, but also, they give us all a sense of pride to be associated with Joseph’s House and invite others to join us.”

**- Joseph’s House Operations Director
Kevin Moran**



Business & Faith Community Partners

Cathedral Kitchen is the largest emergency meal provider in South Jersey, serving more than 150,000 nutritious meals annually for food-insecure residents of Camden and the surrounding areas.

They also serve as a liaison to help people in the community get the care they need.

That includes referring their guests experiencing homelessness to Joseph's House for shelter, showers, and other services.

Conversely, Joseph's House has referred guests to Cathedral Kitchen's free culinary arts job training program and has hired many its graduates.

For the past six years, Cathedral Kitchen has generously provided the Friday evening meal for our guests.

And thanks to funding from the Connelly Foundation, Joseph's House has contracted Cathedral Kitchen's catering services to provide a special surf and turf holiday dinner for our guests with all the traditional sides.

Joseph's House cherishes our partnership with Cathedral Kitchen. We share a similar mission to provide low barrier services to people struggling in our community. Prioritizing our guests' needs, we consult one another for ideas and advice when developing policies and protocol.

“The Joseph's House staff is responsive and reliable, especially when a guest relies on both of us for support. Our teams communicate easily and effectively with one another to share how the guest is doing and how we can collaborate on their care plan.”

**– Development Director,
Noreen Flewelling**



Foundations, Trusts & Grants

The **Subaru Love Promise** is a vision of Subaru of America to make the world a better place by showing love and respect to all people.

Within that commitment, the **Subaru Loves to Help** initiative works with local homeless shelters to help communities grow stronger.

Subaru's partnership with Joseph's House began in 2017 and has taken on many forms.

They have supported us through dozens of hours of volunteering, as well as grants to support our capital campaign and to underwrite the **Social Worker** position.

Our relationship with Subaru is a true partnership, and they have come to trust our commitment to providing judgment-free safety, food, and support for our guests.

Thanks to a grant from Subaru, Social Worker Amy Sperling walks hand-in-hand with guests to help them create an action plan – a roadmap out of homelessness – that address their quality of life and their barriers to housing.

Subaru Corporate Responsibility Manager Shira Haaz:

“Joseph's House serves a vital need. Not only are they providing a much-needed place to sleep for those in need, but they offer a place of safety and meaningful experiences.”



Subaru volunteers taking part in the Subaru Loves to Help initiative



Social worker Amy Sperling has a position at Joseph's House thanks to a grant from Subaru.

Special Events & Fundraisers



Annual Appeal

The campaign receives support through the Weekly Lantern digital newsletter, standard mail, in-person pleas, etc.

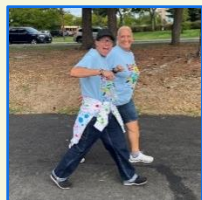
Total Raised \$172,000



#MatchNate

An engaging digital campaign built on the generosity of one staff member's son.

Total Raised \$5,200



3rd Annual 5K Walk/Run & Sports Memorabilia Raffle

200 participants and **42** sponsors helped us exceed our goal.

Total Raised \$54,000



Please join us for the 4th Annual 5K Walk/Run

Saturday, October 7, Jack Curtis Stadium, Cooper River Park

<https://runsignup.com/jhoc5k>

Creating Second Chances

“To everyone who has been a part of my journey in becoming a homeowner, there are too many whom I am truly grateful for to mention. I truly thank you for the prayers, assistance, and guidance in this major, life changing event.

“This is beyond my wildest dreams, a **HOMEOWNER** for the first time at the age of 63.

“As I try to compose this, the tears are flowing, happy tears. I never thought this was possible for me. The life I once lived for 20+ years was so full of self-destruction and pain; many years of drug addiction and homelessness, living in abandoned houses, tent cities, cars, even park benches. Many incarcerations, separated from my children and loved ones.

“Once I truly surrendered to the process and raised my hands all the way up, and asked GOD for help, my life started to change.

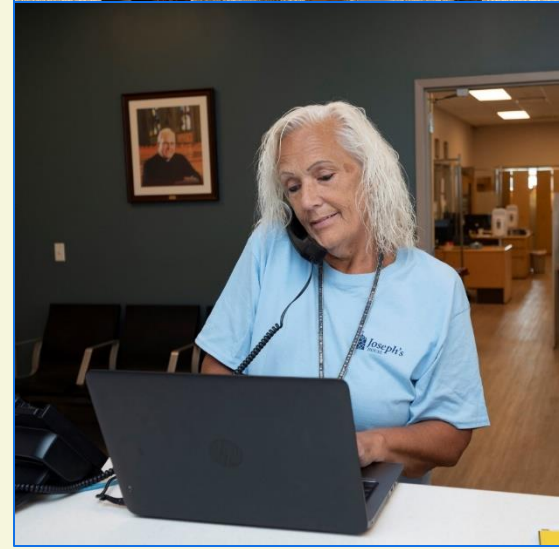
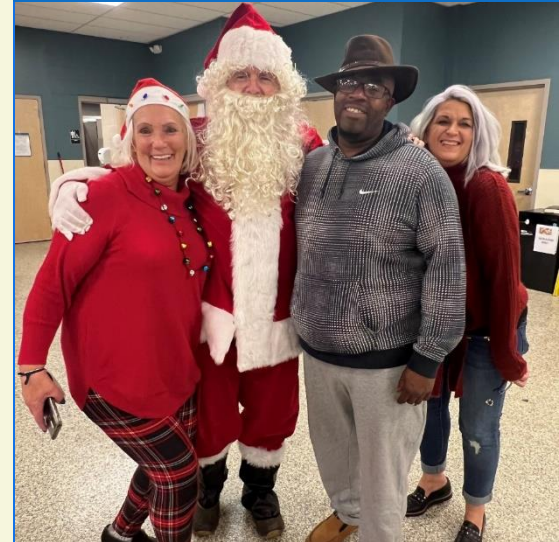
“Getting my driver’s license back in 2018, and now having a brand-new vehicle, which I thought wasn’t possible. And now a **HOMEOWNER**, a newly built, everything new from the ground-up **HOME!**

“What an amazing life I have today. I have worked so hard to get here, two jobs, staying committed to my recovery. Not giving up; even when things weren’t going well, I stayed in the process.

“Philippians 4:13 ‘I can do all things through Christ who strengthens me!’

TRULY GRATEFUL!!”

- Pat Clark, Joseph’s House Office Assistant



Building Stable Futures

Dear Joseph's House Staff,

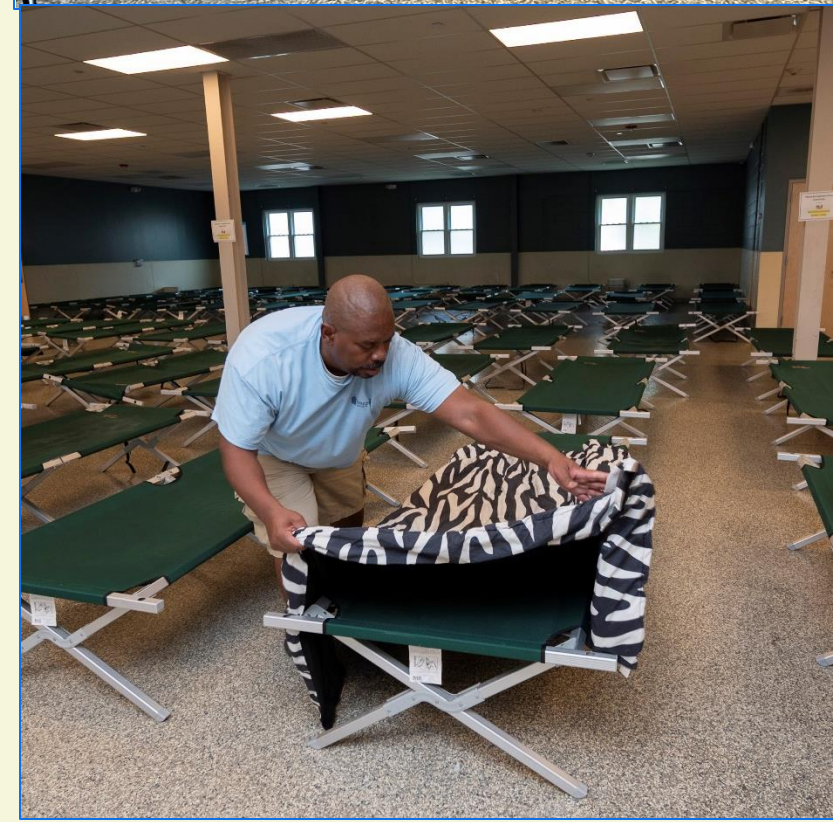
“I really miss you and the other staff members that I had considered friends and even family. What you all did for me honestly saved my life. More than the bed and food, genuine caring was what I needed at that time.

“What I saw in my year at Joseph's House not only restored it but showed how much more people care than I had ever imagined.

“The organizations, staff, the volunteers that came every night to serve dinner, the anonymous donors who give and give. You all deserve awards from the highest level for the daily wonders you work.

“Thank you all from my soul for everything. I'll always remember my time there, not as my rock bottom but as the moment I broke the surface and was able to breathe again.”

- Joseph's House Guest



Donors

Founder – \$10,000+

- Camden County Treasurer's Office
- Catholic Human Services Foundation
- City of Camden
- Columbia Bank Foundation
- Connelly Foundation
- David and Marilyn Krupnick Foundation
- Domenica Foundation
- FEMA - Gloucester County
- Gloucester County
- Holman Enterprises
- Michael and Maryann Camardo Foundation
- Mildred R. Davis Charitable Foundation
- MKM Foundation
- Mr. & Mrs. William M. Slaven
- Mr. & Mrs. William P. O'Neill, Jr.
- Mr. & Mrs. Joseph C. O'Neill
- Mr. Gregory Webster
- Santander Bank, N.A.
- Sisters of St. Francis of Philadelphia
- State of New Jersey
- Subaru of America Foundation
- W.W. Smith Charitable Trust
- Work Zone Contractors

Donors

Steward – \$5,000+

- Holy Eucharist Parish
- Johnson & Johnson Matching Gifts Program
- Longview Foundation
- Mr. & Mrs. Dominic Vallone
- Mr. & Mrs. Frank Robertson
- Mr. & Mrs. Gerard Fasano
- Mr. & Mrs. Scot Fisher
- Mr. & Mrs. Thomas Pagano
- Mr. Gerard Campbell
- Mr. Joseph Cosgrove
- Mr. Louis Colameco
- Mr. Paul Rosenthal
- Mr. Peter Trentacoste
- Ms. Michele Howard
- Oceanfirst Foundation
- People for the Poor
- WSFS Community Foundation

Donors

Leader – \$2,500+

- American Water
- Avnet
- Burlington-Camden Chapter of Kappa
- Dolfinger-McMahon Foundation
- First Presbyterian Church of Haddonfield
- Italian Open
- Mr. & Mrs. Brooks Garrison
- Mr. & Mrs. Craig Hadden
- Mr. & Mrs. James Steinitz
- Mr. & Mrs. Jerry Warner
- Mr. & Mrs. Pepe Piperno
- Mr. & Mrs. Ronald Sandmeyer, Jr.
- Mr. & Mrs. Shawny Tocco
- Mr. & Mrs. William Gemmell
- Mr. Abbott Lee
- Mr. John D'Anastasio & Ms. Danielle Rodier
- Mr. Richard Haydinger
- Ms. Kathleen D'Anastasio
- Ms. Mary Nettleman
- Ms. Roseann Andaloro
- Republic Bank
- Sandmeyer Steel Co. Foundation
- St. Teresa of Calcutta Parish
- St. Vincent de Paul Society Holy Angels Conference

Donors

Partner – \$1,000+

- Central Metals, Inc.
- Diocese of Camden
- Dr. Roberta Lynch
- EMR - Camden Iron & Metal, Inc.
- Fischtank PR
- Holy Redeemer Home Care & Hospice
- Johnson & Johnson Skillman Intern & Co-Op Association
- Mr. & Mrs. Steven De Sanctis Moyer
- Mr. & Mrs. Anthony Giorgio
- Mr. & Mrs. Anthony Volpe
- Mr. & Mrs. Bill Wright
- Mr. & Mrs. Brian G. O'Neill
- Mr. & Mrs. Donald Nigro
- Mr. & Mrs. Eric Fischgrund
- Mr. & Mrs. Frank Boyle
- Mr. & Mrs. Gary Iannece
- Mr. & Mrs. J. Mark Baiada
- Mr. & Mrs. James Cucinotta, Jr.
- Mr. & Mrs. Jim Doyle
- Mr. & Mrs. John Klein
- Mr. & Mrs. John Logan
- Mr. & Mrs. Kenneth Bossong
- Mr. & Mrs. Kyle Johnson
- Mr. & Mrs. Lawrence O'Neill
- Mr. & Mrs. Patrick Hall
- Mr. & Mrs. Richard Angelotti-Kelly
- Mr. & Mrs. Shawn Santanello
- Mr. & Mrs. Stanley Hadam
- Mr. & Mrs. Thomas Rodgers, Jr.
- Mr. & Mrs. William Geddes
- Mr. & Mrs. William Moran
- Mr. David O'Rourke
- Mr. Dennis O'Neill
- Mr. George Feehan
- Mr. James Treanor
- Mr. Jim Butz
- Mr. Joseph Hoyle III
- Mr. Michael DiClaudio
- Mr. Parag Poonawala
- Mr. Paul Johnson
- Mr. Raymond Patriarca
- Mr. Timothy Pohl
- Mr. Tony DeSantis & Ms. Francine Grabowski
- Mrs. Mary Valiante
- Ms. Anne-Marie Hoyle
- Ms. Carol Allen
- Ms. Eileen Coladonato
- Ms. Jennifer Fair
- Ms. Jennifer Leonard
- Ms. Jennifer McNesby
- Ms. Kathleen O'Connor
- Ms. Mabel Valladares
- Ms. Rebecca Borman
- Msgr. Joseph V. Di Mauro
- National Alliance on Mental Illness
- Our Mother of Consolation Catholic Church
- Rabelwood Swim Club
- Rev. Robert Nolan
- Starbucks Foundation: Neighborhood Grants Fund
- Wawa Foundation

Donors

Advocate – \$500+

- Brown & Brown Insurance
- Cherry Hill Rotary Foundation
- Cherry Hill United So.
- Chester County Community Foundation, Inc.
- Church of St. Thomas More
- Citizens Philanthropic Foundation, Inc.
- Evergreen Baptist Church
- Greek Orthodox Ladies of St. Thomas Greek Orthodox Church
- Holtec International Corporation
- Investors Foundation
- Mr. & Mrs. Christopher Coelho
- Mr. & Mrs. Ernest Bollin, Jr.
- Mr. & Mrs. George Sanders
- Mr. & Mrs. John Hughes
- Mr. & Mrs. John Robinson
- Mr. & Mrs. Joseph Nardi III
- Mr. & Mrs. Joseph Waterman
- Mr. & Mrs. Ken McGill
- Mr. & Mrs. Leonard Wood
- Mr. & Mrs. Matthew Fasano
- Mr. & Mrs. Paul Innes
- Mr. & Mrs. Robert Cavanaugh
- Mr. & Mrs. Robert Closkey
- Mr. & Mrs. Robert Smith
- Mr. & Mrs. Shawn Sheekey
- Mr. & Mrs. Stanley Witkowski
- Mr. & Mrs. Stephen Obarski
- Mr. & Mrs. William Begley
- Mr. & Mrs. William Sabia
- Mr. Daniel Polett
- Mr. Jeffrey Petrongolo
- Mr. Jude Campbell
- Mr. Lee Collison
- Mr. Matthew Bretzius
- Mr. Michael McDonald
- Mr. Michael Simone
- Mr. Richard Saccone
- Mr. Stephen Mc Geady
- Mr. Steven Kirkland
- Mr. Thomas Robitaille
- Mr. Timothy Cunningham
- Mrs. Kathleen Donahue
- Mrs. Mary Saile
- Mrs. Thelma Havey
- Ms. Bernadette Fiocco
- Ms. Diedra Stone McGrory
- Ms. Ellen Bass
- Ms. Faizah Izhar
- Ms. Joan Steinert
- Ms. Julia Donahue
- Ms. Lisa Del Duke
- Ms. Margaret Wilde
- Ms. Maria De Simone
- Ms. Mary Hoffman
- Ms. Maureen McDonnell
- Ms. Roseann Sellani
- Ms. Sally Mahoney
- Sisters of the Redeemer
- Society of St. Vincent de Paul, St. Thomas More
- USS New Jersey Lodge 62

Donors

Friend – \$250+

- Bishop Schad Regional School
- Camden Catholic High School
- Center for Family Services
- Church of the Incarnation
- Construction and General Laborer's Union Local 172
- Dr. & Mrs. Daniel Scotti
- Enfasco, Inc.
- House of Hope Fellowship Church, Inc.
- Logan Memorial Presbyterian Church
- Mr. & Mrs. Bill Kohler
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